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HAWKSHEAD WINES

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Patricio Gouguenheim is a very determined man. He is also extremely personable and knows a huge amount about making great wines. A year ago, he approached our buyer Greg and asked us to consider his wines. At the time we didn't have room on our list, but suggested he try again in a year or so. Patricio returned in person and armed with samples. Once we tasted them we knew he was right; we would have to stock them as they were just too good to pass up.

Once a high-flying banker, Patricio decided that his heart really lay in winemaking. He found the ideal location in the foothills of the Andes Mountains and embarked upon his new venture:

'It was during 2003, when Argentina went into a big economic crash and GDP collapsed that I decided to enter the wine market (as everyone else was leaving...). I found a very old winery located in the Uco Valley, with lots of small tanks ideal for the production of high quality wines. Having concrete tanks in the traditional French style and grapes from the New World, I knew I

could define the style of the wines I wanted. Very fruit forward (New World) with the complexity of ageing in French oak. That was the start of my venture in this wonderful, crazy business! I hung up my suit and tie, and started working in the great outdoors. I am proud that the winery has now become one of the best in Argentina' - Patricio Gouguenheim.

Patricio's focus has always been on quality, creating beautiful wines that are also extremely keenly priced. It is a real pleasure to be able to offer his wines at last. With remarkable quality and exceptional prices we are sure you will be just as delighted as we were when Patricio first came to see us. Our discounted twelve-bottle sampler case comes with free delivery — saving over £14!

Gouguenheim Torrontés 2012, La Rioja 13%



Patricio's Torrontés is from a vineyard in La Rioja at 1000m-1400m above sea level, where snow melt from the Andes Mountains provides water for the vines. Long, sunny days and cool nights help this aromatic Argentine variety achieve ripeness without losing its freshness. Perfectionist Patricio picks nearly a month before some of his neighbours to ensure his Torrontés is crisp, bright and vibrant.

Fragrant floral aromas with notes of peach, grapefruit and tropical pineapple. Mouthfilling fruit on the palate with mango and a hint of spice.

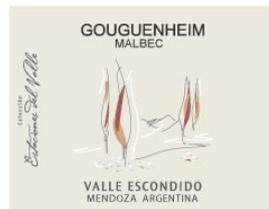
Enjoy to 2017

Food match: Pair with spicy dishes, seafood or cheese.

SL43402

£8.49

Gouguenheim Malbec 2014, Mendoza 13.5%



Malbec originated in the south of France, but has been embraced as its own by Argentina. Patricio's vineyards in the prestigious Valle del Uco region of Tupungato, are perfectly suited to the grape. The summers are milder than in other parts of the country, allowing the grapes to ripen slowly, developing complex and subtle aromas.

This is Patricio's top-selling wine. Intense purple-red in colour with abundant aromas of plum, black cherry and liquorice. Juicy and fruit-forward on the palate with a hint of vanilla oak. Smooth and supple with a long, juicy finish.

Enjoy to 2018

Food match: Delicious with spaghetti Bolognese.

SL44170

£8.99

Gouguenheim Cabernet 2013 Mendoza 13.5%



When we tasted this Cabernet Sauvignon, we thought it was a Reserva as the flavours were so beautifully layered and complex. Cabernet is currently less widely planted in Argentina, but clearly has wonderful potential in the right hands for producing deliciously concentrated, impressive wines.

Deep red in colour with fresh herbal notes of capsicum, blackcurrant and redcurrant. Ripe fruit on the palate with notes of violet and cedar overlaying blackberry, plum and cherry flavours. Rounded tannins and a mocha hint that carries through to the persistent finish.

Enjoy to 2018

Food match: Roast lamb with rosemary.

SL44171

£8.99

Gouguenheim Malbec Reserva 2012, Mendoza 14%



The Reserva Malbec is from Patricio's premium range and demonstrates just how exciting Malbec can be. The grapes are carefully selected from Patricio's best vineyards in Mendoza and there is a lovely balance between toasty oak and vivid fruit in this wonderfully rich and intense wine.

Deep inky colour with powerful aromas of wild berries, plum and spice. Plush and full-bodied with fleshy black fruit flavours followed by notes of roasted coffee, smoke and toast. Ripe, velvety tannins and a long, spicy and invigorating finish.

Enjoy to 2020

Food Match: Pair with steak, venison or mature cheddar.

SL44172

£10.99

**SAVE
OVER £14**

The twelve-bottle Sampler Case is **just £105** including **Free Delivery**
Contains 3 bottles of each wine – **a saving of over £14!**
Alternatively, make up your own 12 bottle case of these Gouguenheim wines and receive **Free Delivery saving £6.95**

Gouguenheim Sampler Case

Delivered Price	£119.33
OFFER PRICE	£105
Case Code	SL44173